

Buyers Comment on Home Expo India 2017

Prime Interest: **Home Products**



I represent Maison Citron Sarl Company and am here for home furniture, bed linen, cushions, brass and metal décor. This is my first visit here. I feel, there's a big market for Indian products in France because people like handmade things very much and are even willing to pay for

it. Personally, I find prices here reasonable.

Adeline Lhermenault, France

Prime Interest: **Handmade articles**



I am from ILOT interiors and am here looking for handicrafts. I have attended EPCH's bigger fairs in February and October. This one is comparatively compact. I import from India, China and Indonesia. I feel, India offers the best metal goods and enjoys a big market for

such products in Spain. **Sabino, Spain**

Prime Interest: **Wooden Furniture**



This is my second visit to this show. I am from Tony Wais Design and am specifically looking for wooden furniture. I already found some really good options. I am open to meet new suppliers but I am comfortable with my regular ones as they are cooperative and I know them very

well. I like Indian style because even though they are a bit expensive as compared to Chinese products, they are very colourful, made beautifully and are more durable. India and China are big exporters to the world and we see Indian products in China all the time. **Olivia, China**

Prime Interest: **Home Decor**



I am from Decoraciones Lar studio and this is my visit to this fair. I think the fair is really good and it has a lot of nice products. I am specifically looking for home accessories and

furniture. I do have a buying agent in India. I import from USA as well. People in Mexico like Indian products. This fair is not big but it's good. I will come back for the October fair.

Marian, Mexico



Prime Interest: **Home Products**



I am a buying agent and work for several French companies. We have a lot of potential buyers in our country but they are always a bit hesitant to come to India. I bring French buyers here and they absolutely love this

show. They always spread the good word about EPCH shows and bring more people with subsequent visits.

Veronique, France

Prime Interest: **Northern crafts**

My company is Studio One Solution and I am here for furniture, rugs, crafts, leather, etc. I am looking for a wide variety. I am here for the first time and it's a good exposure. All handicrafts and artisans for home products are under one roof and that's a good thing.

Mamta Puri, USA





Prime Interest: **Furnishings**

I am specifically looking for textile, furniture and home décor things. India has a well established market and the show is very well organised with nice facilities.

Joanna Hellen, UK

Fruitful buyer visits- key indicators of exhibitors doing good business



R K Verma
Director, EPCH

With the 6th edition of Home Expo India having concluded on a promising note, buyers' interest in our Home segment products is once again reiterated. Fruitful buyer visits are key indicators of our exhibitors doing commendable business. The artisan groups and entrepreneurs from the Central, North, North Eastern regions got very good exposure and the buyer-seller meet of crafts persons from Uttarakhand was very successful too.

We're hopeful of seeing all our patrons again for the 44th IHGF Delhi Fair – Autumn and Indian Fashion Jewellery & Accesories Show (IFJAS), due from 12th-16th October 2017.

Prime Interest: **Furniture**



My company is Home Décor and Gifts. I am specifically looking for furniture. In Mexico, people like Indian products as they are really affordable and of good quality. India has a big manufacturing base and I really like distinct Indian styles. They are colourful and traditional.

Rafel, Mexico

Prime Interest: **Antique Reproductions**



I am specifically looking for old furniture and antique reproductions here. The EPCH February fair was huge and there was so much to do. This one allows me

lot of time. Indian products are very popular in Lebanon and we import frequently from here.

Charbel, Lebanon



Prime Interest: **Furniture & Lighting**

This is my first time here so I really don't have an earlier edition or other EPCH shows to compare Home Expo with. I am specifically looking for furniture and lighting. People

here are friendly and welcoming and I am looking forward to source good quality products. **Yannick Dichamp, France**

Prime Interest: **Home products**



This is my second visit to India. I have my buying agents in India. Indian products are good but some handicrafts take lot of time in the production process. I also import from China but Indian products are handmade and have that edge over other suppliers. The variety suppliers

offer here is really good. **Antoine El Haber, Lebanon**

Prime Interest: **Home Decor**



I was born and brought up in India and so I want to build a bridge between India and UK. There's a big manufacturing base in India and I am looking for suppliers. This is my first EPCH show but I plan to come here for the next ones too.

Param, UK